

Forsa survey, July 2017 "Large majority against extending sanctions"

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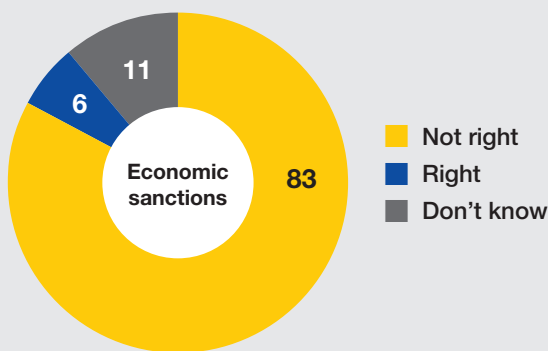
**Public opinion in Germany:
We'd rather have natural gas from Russia than the USA**



In July 2017, forsa, an independent public opinion research institute, carried out a representative survey of German public opinion on the future natural gas supply in Germany on behalf of Wintershall.*

Large majority against expanding sanctions

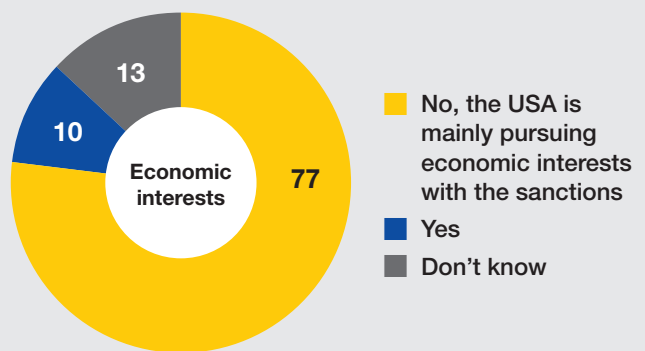
US economic sanctions against Russia are



83% of Germans believe it isn't right that the USA wants to expand economic sanctions to the extent that companies from Germany and other European countries that are active on the American market will risk penalties in future if they are involved in natural gas projects with Russia.

Sanctions expanded mainly because of US economic interests?

Do you believe the USA, which justifies the new sanctions based on Russia's alleged interference in the American presidential election campaign?



Over three-quarters of Germans (77%) are of the view that the USA is pursuing primarily economic interests by expanding the sanctions.

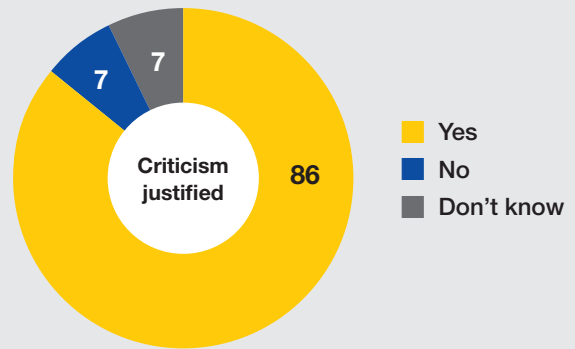
Only a minority (10%) believes the USA's claim that it is expanding the sanctions because of Russian interference in the American presidential election campaign.

* Nationwide survey conducted from 7 to 11 July 2017. 1,002 citizens in the Federal Republic of Germany aged 18 or over chosen by systematic random selection. The figures in the graphs are percentages.

Public opinion in Germany: Criticism of the USA by leading European politicians is justified

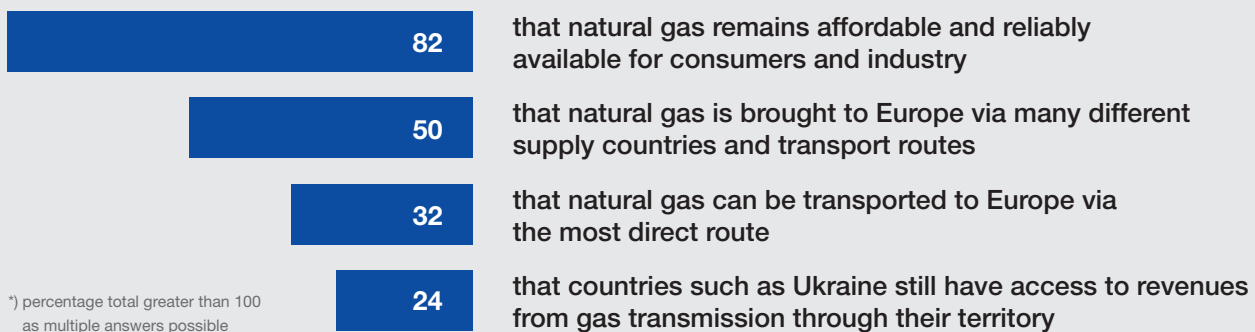
Politicians in Germany and Austria have criticized the planned expansion of sanctions, which could also affect European companies. A large majority (86%) believes the criticism is justified.

The criticism of the expanded sanctions from Germany and Austria is justified



Clear priority: affordability of the energy supply

What is particularly important about the future natural gas supply:

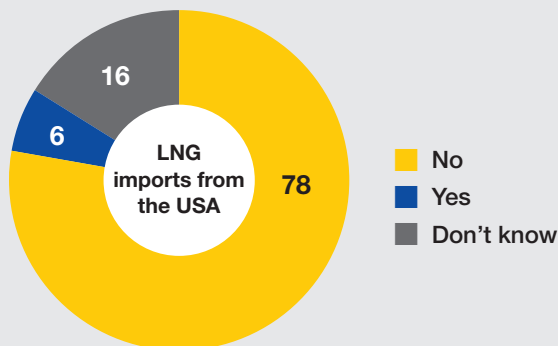


When it comes to the future supply of natural gas, the most important things for citizens in Germany are affordability and reliable availability for consumers and industry. Over 80% say this is the priority. Exactly half the population says it is also important that natural gas is brought to Europe from many different supply countries and via various different transport routes.

It is particularly important to a third (32%) of those asked that natural gas is transported to Europe via the most direct route, and almost a quarter (24%) say it is important that transit countries have revenues from transport.

Diversification – yes. But no to LNG from the USA in Europe

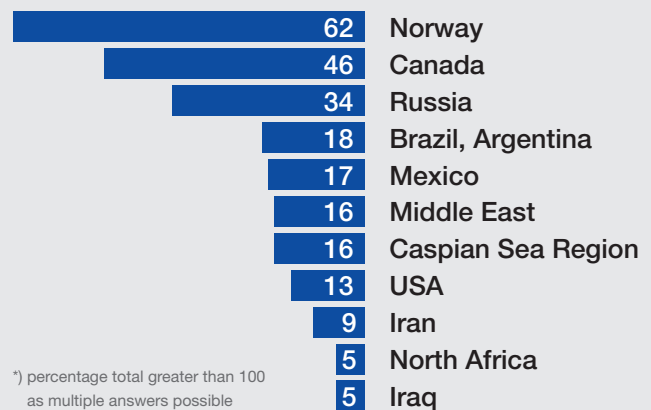
The European states and Germany should import less natural gas from Russia and more LNG from the USA



Only 6% of people in Germany believe that Germany and Europe should import less Russian natural gas and more LNG from the USA instead. A clear majority of 78% takes the opposite view.

Reliable partners for Europe's energy supply: Norway, Canada, Russia

A reliable partner to make up for declining natural gas production is



According to public opinion in Germany, Norway is seen as a particularly reliable natural gas supplier (62%). 46% see Canada as a reliable supplier, and 34% Russia. Other countries are only considered reliable suppliers by a minority of the population.