



wintershall dea

WINTERSHALL DEA

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

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24 FEBRUARY 2021

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

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This document includes projections and other "forward-looking statements", which are based on expectations of the Company's management and projections about future events and financial performance as of the date of the presentation. These forward-looking statements involve a number of risks, uncertainties, and assumptions about the Company and its subsidiaries, which are beyond the control of the Company. In light of these risks, uncertainties and assumptions, actual results may not occur or may differ materially from those predicted in the forward-looking statements and from the past performance of the Company. As a result, you should not rely on these forward-looking statements. The Company accepts no obligation to update any forward-looking statements set forth herein or to adjust them to future events or developments.

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This document contains certain non GAAP and non IFRS measures and ratios, including for example EBITDAX and net debt that are not required by, or presented in accordance with, any GAAP or IFRS.

These non GAAP and non IFRS measures and ratios may not be comparable to similarly titled measures used by other companies and have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our operating results as reported under IFRS or any GAAP.

2020 REVIEW



Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

KEY ACHIEVEMENTS IN 2020

PRESERVING FINANCIAL STRENGTH WHILE DELIVERING ON STRATEGY



Decisive response to COVID-19 pandemic

Protected our people
Set clear priorities



Prioritized our strong balance sheet

Implemented liquidity measures
Suspended dividend
Generated positive FCF and reduced net debt



Strong operational delivery

Production at the upper end of initial guidance
Record low FY production cost of €3.5/boe⁽¹⁾
Successful exploration campaign
Integration and merger synergies on track



Advancing Sustainability Goals

Net zero 2030 target
Established a new division for carbon capture and hydrogen
Upgraded by Sustainalytics to 4th percentile in the industry group

(1) EXCLUDING A ONE-OFF EFFECT IN Q4 2020

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

OPERATIONAL HIGHLIGHTS

Northern Europe

Record production of 206 mboe/d in 2020

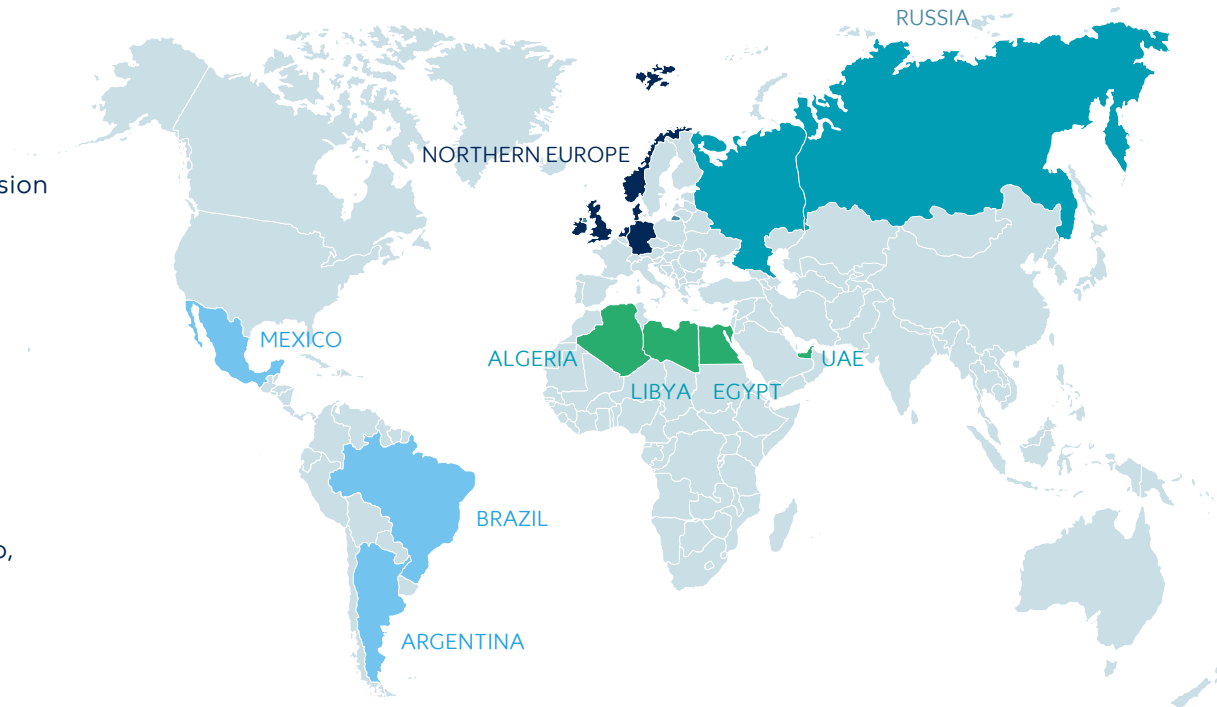
3 projects onstream: Ærfulg, Snorre Expansion Project and Sillimanite

Njord and Nova delayed due to COVID-19 constraints

Latin America

Successful exploration campaign in Mexico, with play opening discoveries

Seismic campaign in Brazil finalized



Russia

Record production of 295 mboe/d in 2020

Yuzhno-Russkoye Turonian layer onstream

Achimov 4A/5A Q1 2021 commissioning

Middle East / North Africa

Raven progressed and currently in commissioning

Ghasha EPC contracts retendered

Handover of operatorship in Libya

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

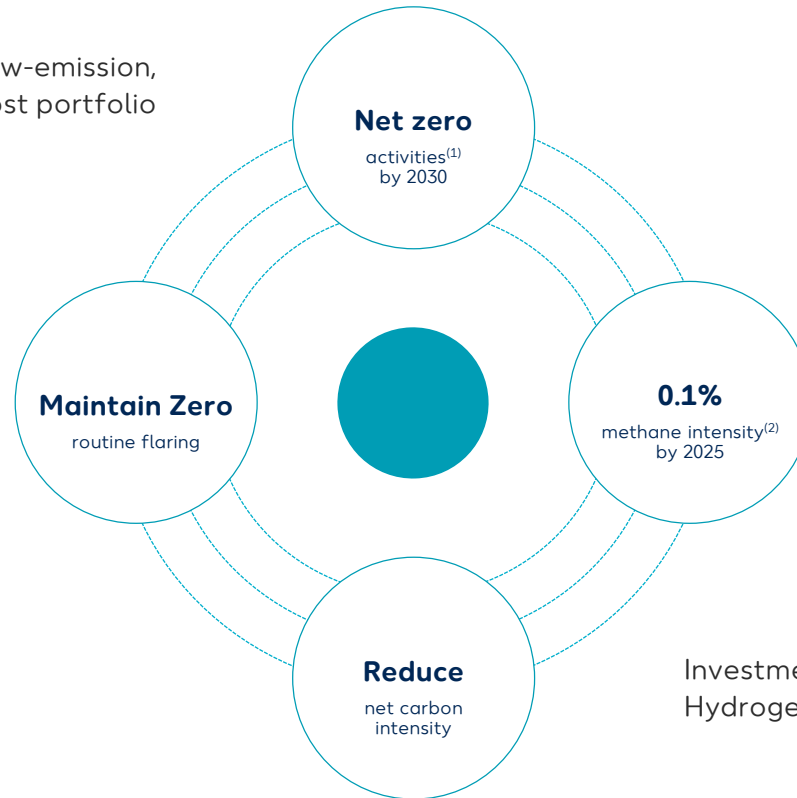
OUR CLIMATE TARGETS AND AMBITIONS

~70% GAS

Advantageous low-emission,
low-cost portfolio



Committed to the
World Bank's initiative
"Zero Routine Flaring by 2030"



Signatory of Methane
Guiding Principles
since 2017



METHANE
GUIDING
PRINCIPLES

Investments in
Hydrogen and CCS

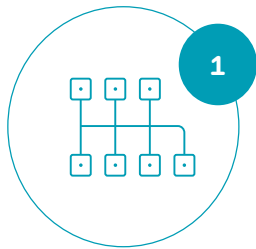
5 PROJECTS
1 NEW DIVISION

~€400 million to be invested in the next 10 years

(1) SCOPE 1 AND 2; OPERATED AND NON-OPERATED AT EQUITY SHARE BASIS
(2) 100% OF METHANE EMISSIONS FROM WINTERSHALL DEA'S OPERATED ASSETS DIVIDED BY THE SHARE OF MARKETED GAS

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

OUR FOUR-PILLAR CLIMATE APPROACH



1

Portfolio

Emission-efficient portfolio via portfolio optimization



2

Emissions Management

Emission and energy efficiency in operations

Transparency

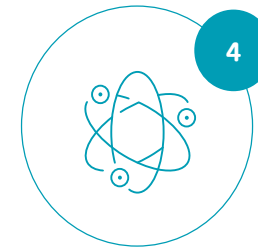
Comprehensive reporting
incl. support of TCFD⁽¹⁾ and OGMP 2.0⁽²⁾



3

Offsetting

Net GHG emission reduction supported by nature-based solutions



4

Technologies

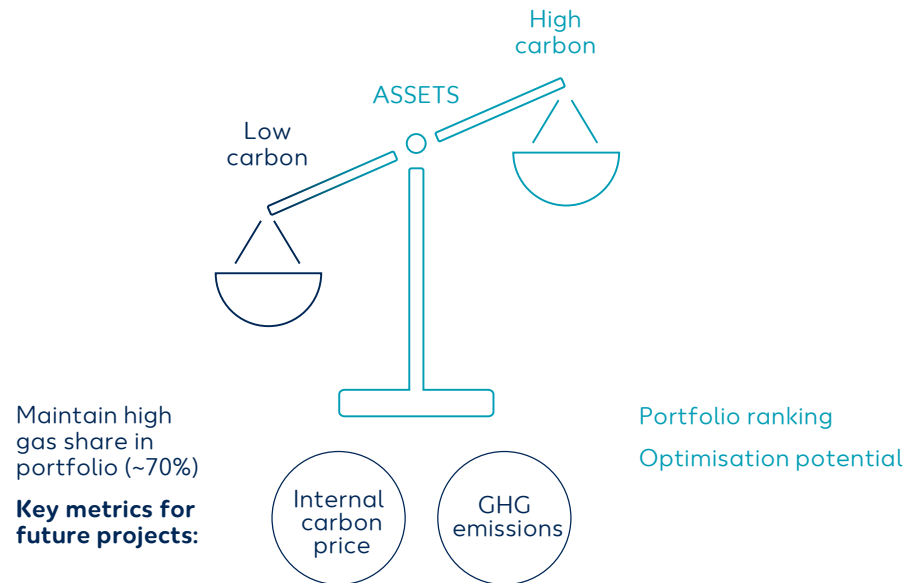
CCS and Hydrogen to enable energy transition

(1) TASK FORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES
(2) OIL AND GAS METHANE PARTNERSHIP 2.0

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

PORTFOLIO AND CARBON MANAGEMENT

1 EMISSION EFFICIENT PORTFOLIO VIA PORTFOLIO COMPOSITION



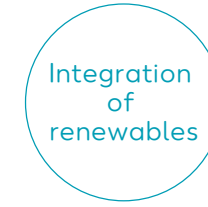
2 RIGOROUS EMISSIONS MANAGEMENT IN OPERATIONS



Steered by a dedicated multi-disciplinary team



Waste gas utilisation on offshore platforms in NL ⁽¹⁾



Participation in Hywind Tampen offshore wind farm⁽²⁾ as a partner of the Snorre and Gullfaks fields

Switch of Mittelplate to 100% renewable electricity

⁽¹⁾ SAVING 650,000 M³ P.A. OF GAS FOR LOCAL ENERGY NEEDS BY APPLICATION OF OVERHEAD VAPOUR COMBUSTOR TECHNOLOGY (OVC)

⁽²⁾ START OF OPERATION EXPECTED IN 2022

OFFSETTING AND TECHNOLOGY

3 SUPPORT BY NATURE-BASED SOLUTIONS

Our roadmap



Co-benefits for biodiversity protection and support of Sustainable Development Goals

4 INVESTMENT IN CCS AND HYDROGEN TECHNOLOGIES

Established a new division CCS / Hydrogen

Participation in several sanctioned and pilot projects with long-term potential for Scope 3 reduction

Our portfolio fit for purpose:

Depleted fields for CCS (NL)

Gas infrastructure assets

Gas as H₂ source

CCS: NORWAY

CCS: PROJECT GREENSAND

H₂: HYDROGEN MITTELPLATE

CCS: NETHERLANDS

H₂: COOPERATION WITH KIT

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

OUR SOCIAL AND GOVERNANCE GOALS



Health & Safety

Zero fatalities

Among the top industry
performers for health and
safety⁽¹⁾



Diversity & Inclusion

30 % of executive positions filled
by women⁽²⁾ by 2025

A high proportion of people from
varied nationalities (> 35 %) in
executive positions by 2025



Transparency & Engagement

External stakeholder advisory
panel

Highest standards of transparency

(1) BASED ON THE RANKINGS OF THE INTERNATIONAL ASSOCIATION OF OIL AND GAS PRODUCERS (IOGP)

(2) UP TO TWO LEVELS BELOW THE BOARD

2020 RESULTS



Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

MACROECONOMIC BACKDROP

TTF PRICE DEVELOPMENT (\$/MSCF)



SOURCE: HEREN/ARGUS; FX CONVERSION ACCORDING TO ECB

BRENT PRICE DEVELOPMENT (\$/BBL)



SOURCE: PLATTS

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

LIVING WITHIN OUR CAPITAL ALLOCATION FRAMEWORK

1st PRIORITY

Sustaining and committed capex

Reduced investment budget prioritizing committed expenditures

2nd PRIORITY

Balance sheet

Reduced vs. 2019:

- capex by ~20%
- expex by ~60%
- opex by ~10%

Generated €159 million of free cash flow

€2.2bn of liquidity

3rd PRIORITY

Dividend / shareholder return

Suspended 2020 ordinary dividend

Resuming dividend payments in 2021

Grow capacity to pay competitive cash returns to shareholders

4th PRIORITY

Growth

FID on a number of projects delayed into 2021-2022

Rescheduled some projects due to COVID-19 constraints

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

2020 PERFORMANCE

HEALTH AND SAFETY



2.07 **TRIR⁽¹⁾**
FY 2019: 2.66

OPERATIONAL



623 **Production⁽²⁾**
Q4 2020: 654 mboe/d
FY 2019: 617 mboe/d
mboe/d

FINANCIAL



1,643 **EBITDAX**
Q4 2020: €500 million
FY 2019: €2,801 million
€ million

1.04 **LTIF⁽¹⁾**
FY 2019: 0.43

3.5 **Production Cost⁽³⁾**
Q4 2020: €4.6/boe
FY 2019: €3.8/boe
€ per boe

195 **Adj. Net Income**
Q4 2020: €128 million
FY 2019: €512 million
€ million

1,237 **CAPEX⁽⁴⁾**
Q4 2020: €295 million
FY 2019: €1,494 million
€ million

159 **Free Cash Flow**
Q4 2020: €278 million
FY 2019: -€118 million
€ million

(1) FIGURES ARE BASED ON THE LAST 12 MONTHS, THEREFORE Q4 CORRESPONDS TO THE ANNUAL VALUE

(2) ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES, EXCLUDING LIBYA ONSHORE PRODUCTION

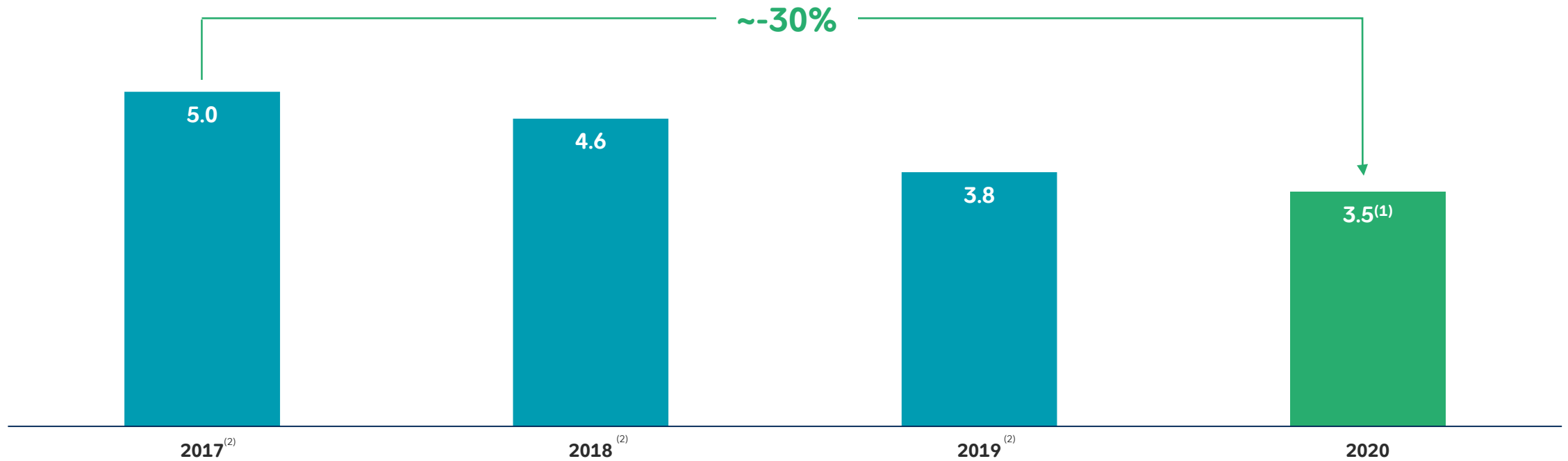
(3) EXCLUDING ONE-OFF EFFECT IN Q4 2020 RELATED TO A PRE-MERGER COMMERCIAL SETTLEMENT OF €44 MILLION WITH A THIRD PARTY

(4) EXCLUDING CAPITALIZED EXPLORATION AND ACQUISITIONS

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

COST PERFORMANCE

PRODUCTION COST EVOLUTION (€/BOE)

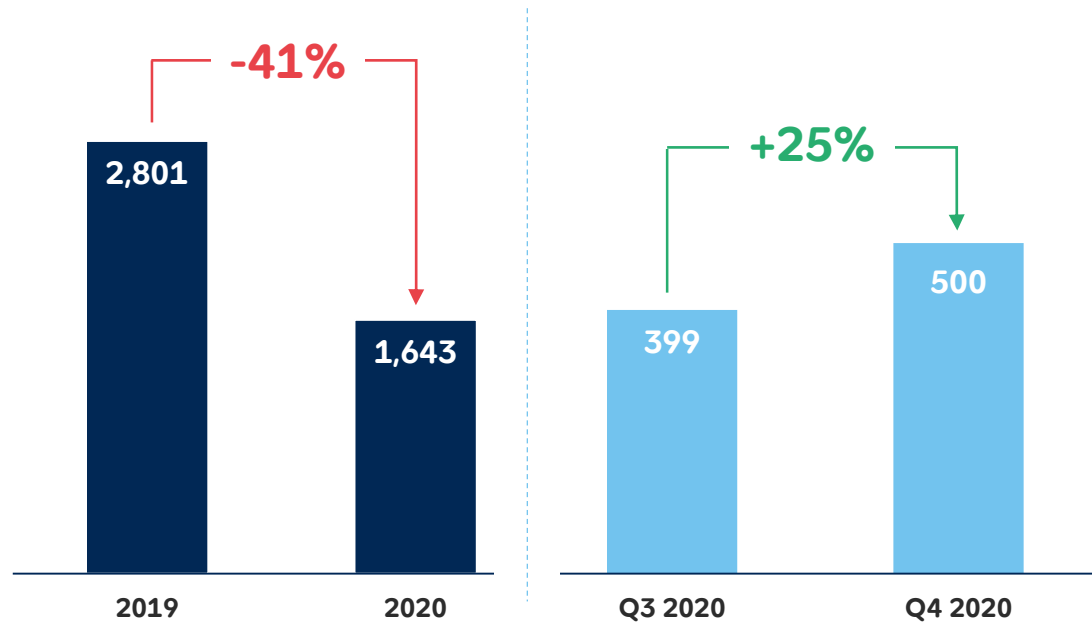


(1) EXCLUDING ONE-OFF EFFECT IN Q4 2020 RELATED TO A PRE-MERGER COMMERCIAL SETTLEMENT OF €44 MILLION WITH A THIRD PARTY
(2) DATA FROM JANUARY 2017 TILL MAY 2019 HAS BEEN PREPARED BY AGGREGATING THE FIGURES FOR WINTERSHALL GROUP AND DEA GROUP ON A LIKE-FOR LIKE BASIS

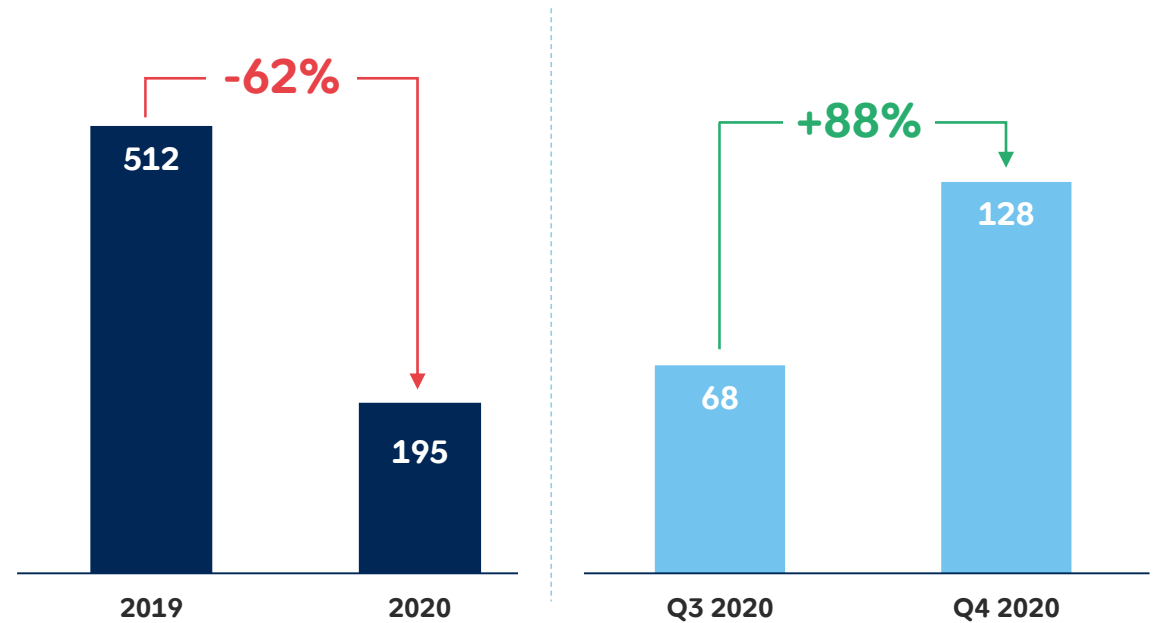
Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

PROFITABILITY

EBITDAX (€ MILLION)



ADJUSTED NET INCOME⁽¹⁾ (€ MILLION)

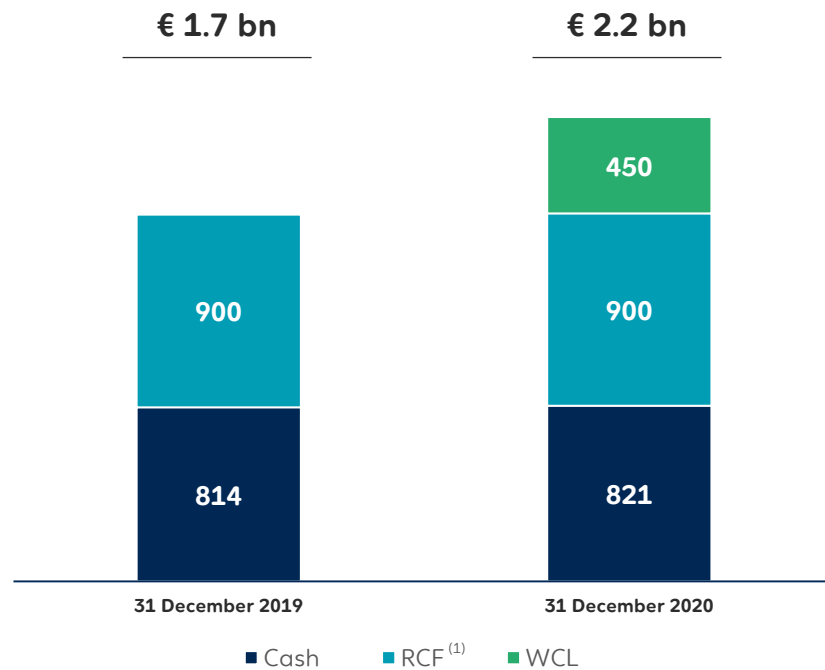


⁽¹⁾ ADJUSTED NET INCOME IS NET INCOME ADJUSTED FOR SPECIAL ITEMS SUCH AS IMPAIRMENTS, EXPENSES RELATED TO THE MERGER, DECONSOLIDATION EFFECTS AND OTHER ONE-OFF EFFECTS

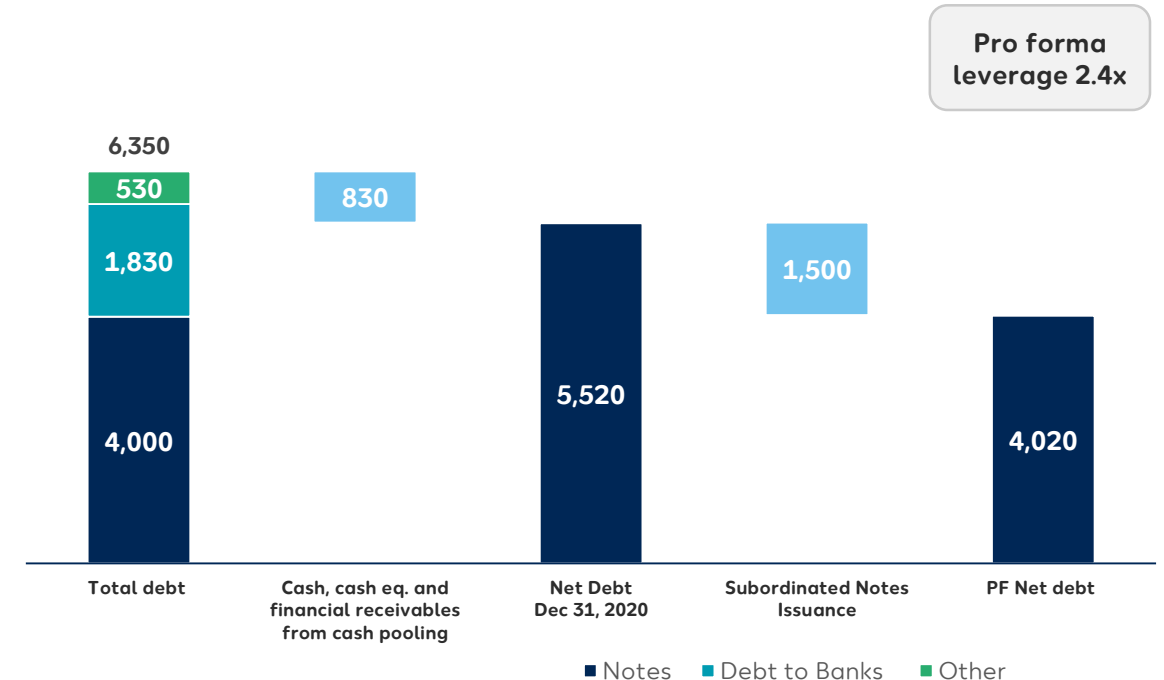
Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

LIQUIDITY AND NET DEBT

LIQUIDITY EVOLUTION (€ MILLION)



NET DEBT (DEC 2020), PRO FORMA JAN 2021 SUBORDINATED NOTES TRANSACTION (€ MILLION)⁽²⁾



⁽¹⁾ UNDRAWN COMMITTED RCF, DUE 2025

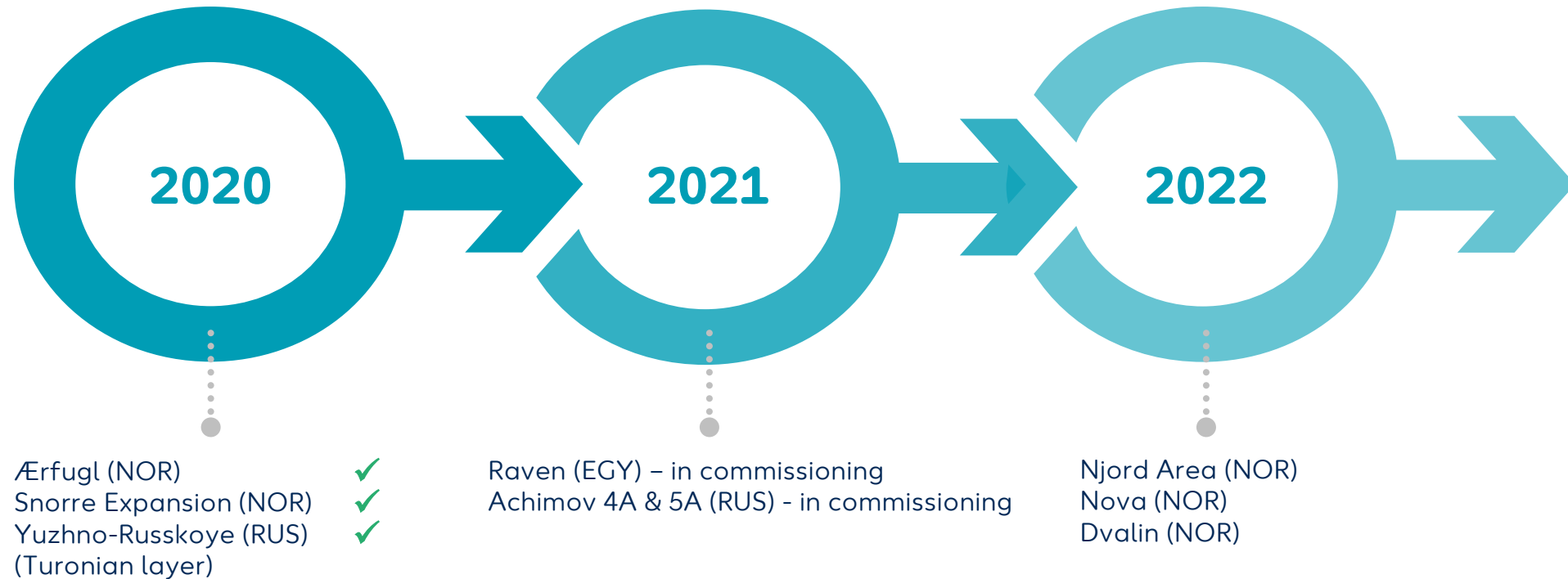
⁽²⁾ NET DEBT POSITION AS OF 31 DECEMBER 2020 PRO FORMA OF JANUARY 2021 SUBORDINATED TRANSACTION, ROUNDED TO THE NEAREST 10, INDIVIDUAL FIGURES MAY NOT SUM UP TO TOTAL, SUBORDINATED DEBT TREATED AS EQUITY

OUTLOOK



Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

DEVELOPMENT PROJECT STATUS



Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

GUIDANCE AND OUTLOOK

2021 Guidance

Production⁽¹⁾

620 – 640 mboe/d

Production and Development Capex⁽²⁾

€1,000 – 1,100 million

Exploration Expenditures⁽³⁾

~€200 – 250 million

(1) ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES, EXCLUDING LIBYA ONSHORE PRODUCTION

(2) EXCLUDES CAPITALISED EXPLORATION EXPENDITURES AND NON-CONSOLIDATED ENTITIES

(3) INCLUDING GAIN FROM EXPLORATION ASSET DISPOSALS

APPENDIX



Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

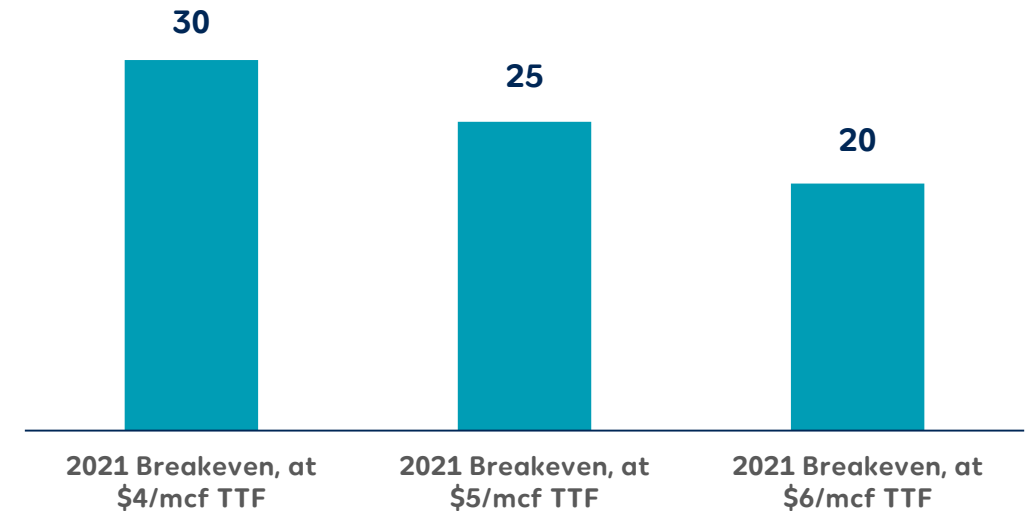
2021 FCF BREAK-EVEN AND SENSITIVITIES

2021 SENSITIVITIES

	EBITDAX	FCF
+/- 10% Brent <small>(Assuming Brent \$43.1/bbl)</small>	+/- ~€135 million	+/- ~€90 million
+/- 10% TTF <small>(Assuming TTF \$3.8/mmbtu)</small>	+/- ~€35 million	+/- ~€20 million

Sensitivity applies only to the Brent and European gas excluding all domestic contract-based portfolio, such as Russia, Argentina, Egypt

BRENT FCF BREAK-EVENS, INCLUDING DIVIDEND (\$/BBL)



FCF break-even, including dividend⁽¹⁾ payments

(1) ASSUMING €600 MILLION FOR ILLUSTRATIVE PURPOSES FOR ORDINARY DIVIDEND AND €86 MILLION FOR PREFERRED DIVIDEND

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

COMMODITY HEDGING (AS OF 31 JANUARY 2021)

		2021	2022	2023	Total
Total	Total Volumes, mboe/d	92.5	64.2	15.3	
	Mark-to-Market, €m	-183	-35	4	-214
Oil	Volume, mbbl/d	23.4	12.1	-	17.5
	Price, \$/bbl	53.0	57.3	-	54.6
Gas	Volume, mmscf/d	404	302	89	256
	Price, \$/mcf	4.4	4.8	5.3	4.6

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

RESULTS SUMMARY

	Unit	FY 2020	Q4 2020	Q3 2020	FY 2019 ⁽²⁾	Q4 2019 ⁽²⁾	
Environment	Production ⁽¹⁾	mboe/d	623	654	606	617	637
	Brent	\$/boe	43	44	43	64	63
	Gas TTF	\$/mscf	3.1	4.5	2.1	5.0	4.8
Financial Results	EBITDAX	€ million	1,643	500	399	2,801	649
	Operating Cash Flow	€ million	1,604	602	401	1,866	325
	Capex ⁽³⁾	€ million	1,237	295	252	1,494	428
	Free Cash Flow	€ million	159	278	89	-118	-248
	Adjusted Net Income	€ million	195	128	68	512	71
Balance Sheet Liquidity			31.12.2020	31.12.2020	30.09.2020	31.12.2019	31.12.2019
	Net Debt	€ million	5,519	5,519	5,857	5,762	5,762
	Leverage Ratio (LTM)	x	3.4	3.4	3.4	2.1	2.1
	Cash & Cash Equivalents	€ million	821	821	537	814	814
	Liquidity	€ million	2,171	2,171	1,887	1,714	1,714

(1) ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES , EXCLUDING LIBYA ONSHORE PRODUCTION

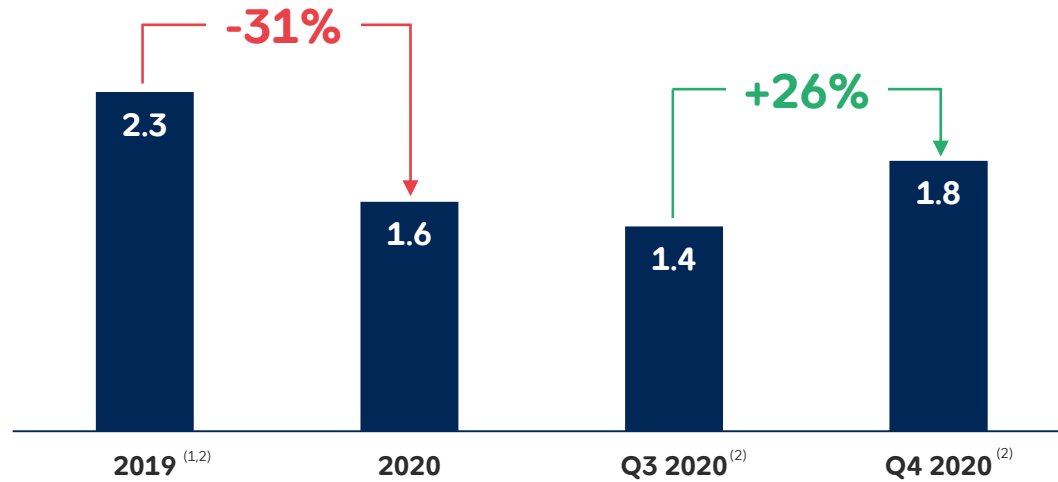
(2) LIKE-FOR-LIKE PRESENTATION

(3) EXCLUDING CAPITALISED EXPLORATION AND ACQUISITIONS

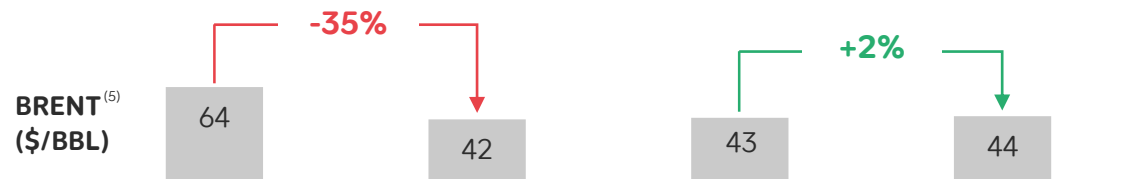
Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

REALISATIONS

GAS (\$/MSCF)



LIQUIDS (\$/BOE)

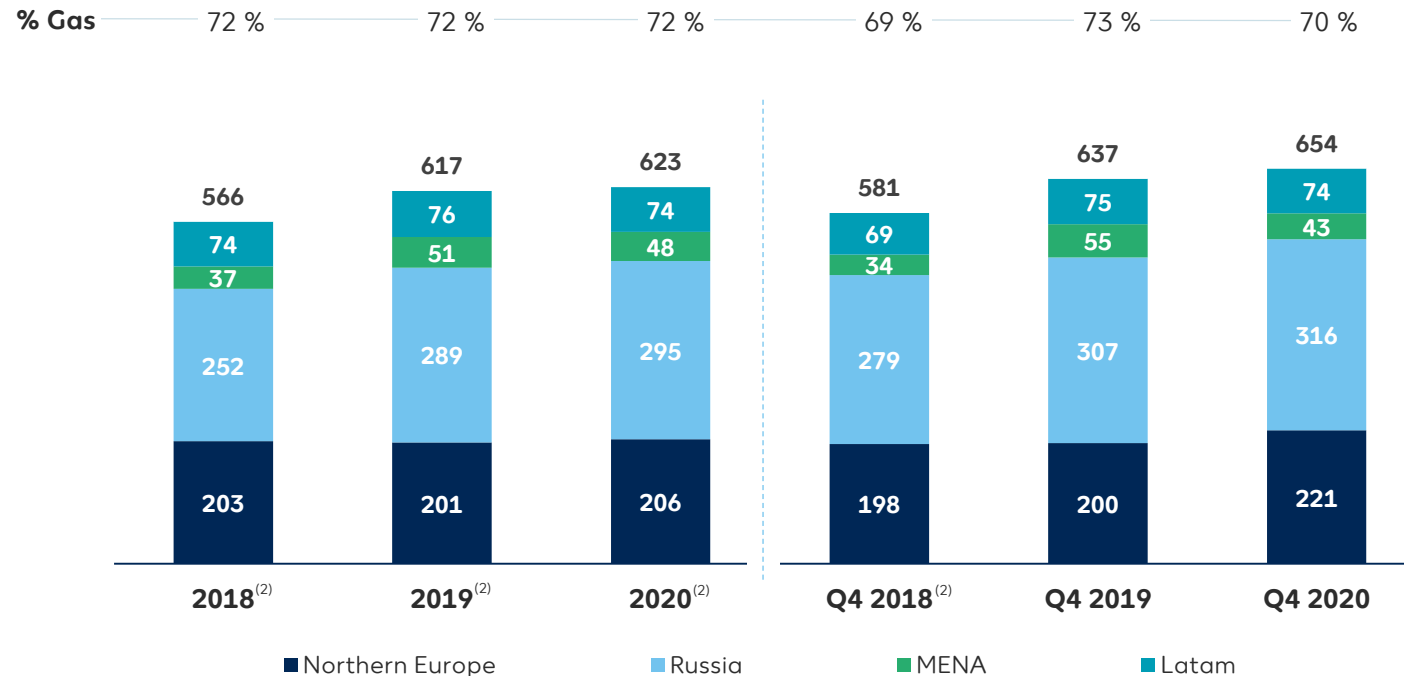


(1) LIKE-FOR-LIKE PRESENTATION
 (2) UNAUDITED
 (3) AVERAGE REALISED LIQUIDS PRICE INCLUDING OIL PRICE HEDGE RESULT
 (4) SOURCE: HEREN/ARGUS; FX CONVERSION ACCORDING TO ECB
 (5) SOURCE: PLATTS

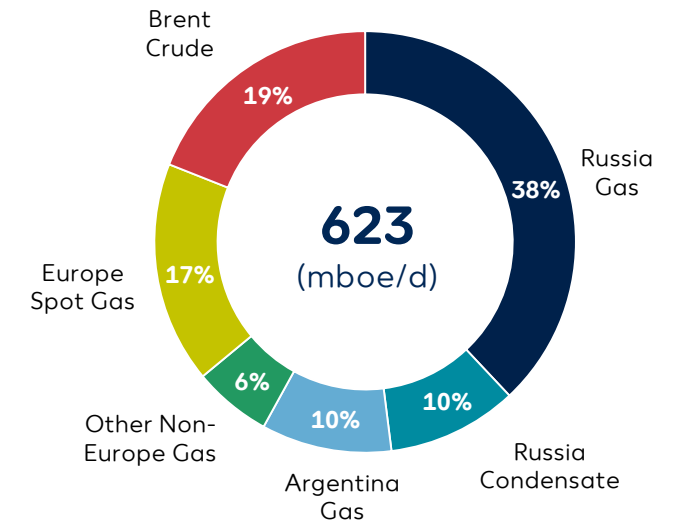
Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

PRODUCTION

PRODUCTION⁽¹⁾ (WI, MBOE/D)



2020 PRODUCTION⁽¹⁾ COMPOSITION



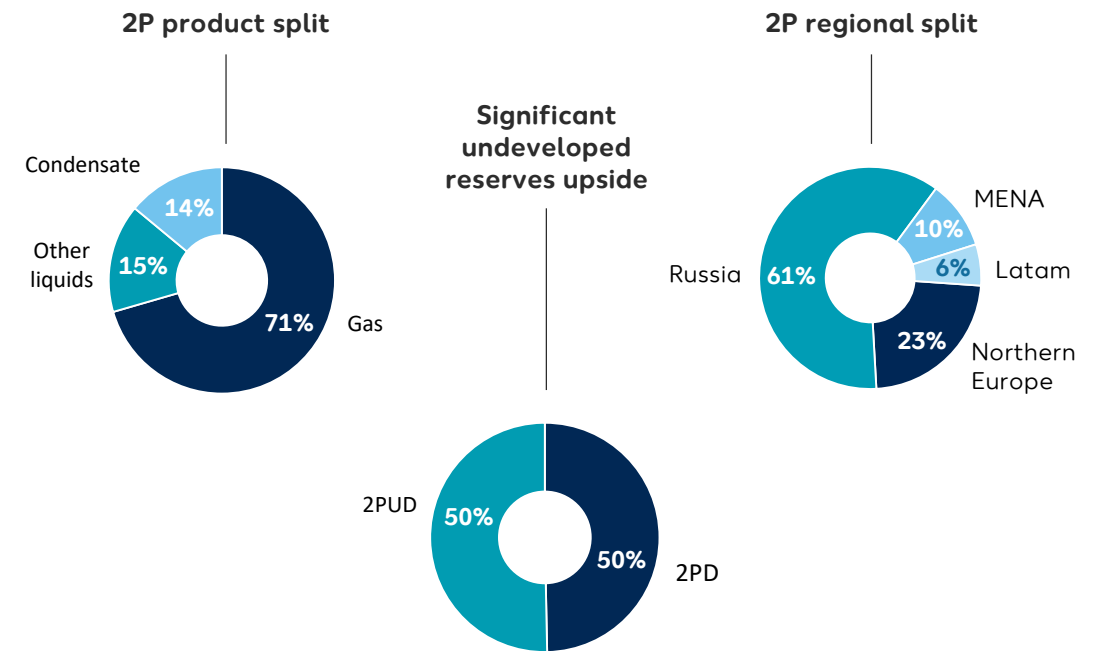
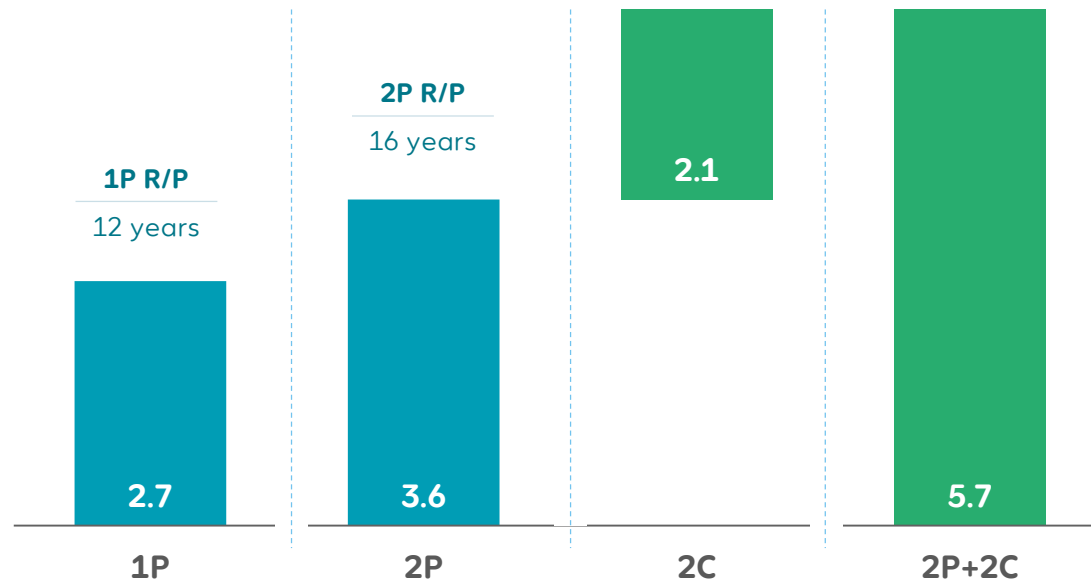
~36% of total production linked directly to spot Brent and European gas prices

(1) ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES, EXCLUDING LIBYA ONSHORE PRODUCTION
 (2) LIKE-FOR-LIKE PRESENTATION

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

RESERVES⁽¹⁾

OVERVIEW (BILLION BOE)

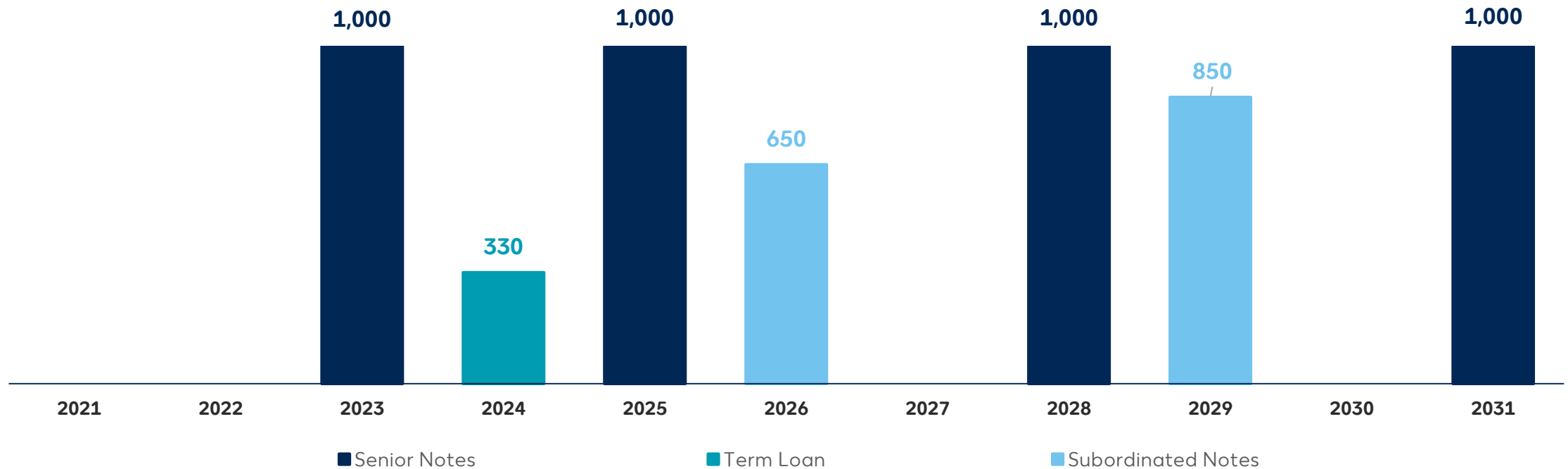


(1) AS OF 2020, DECEMBER 31ST INTERNAL RESERVES ESTIMATE

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

DEBT MATURITY PROFILE PRO-FORMA OF SUBORDINATED NOTES ISSUANCE IN JANUARY 2021

In € MILLION⁽¹⁾



⁽¹⁾ ROUNDED TO THE NEAREST 10

Q4 AND FULL YEAR 2020 RESULTS PRESENTATION

DEFINITIONS

Adjusted Net Income	<ul style="list-style-type: none"> Defined as EBITDAX less depreciation and amortisation, less exploration expenses, plus financial income, less financial expenses and less income taxes, adjusted for special items as well as tax effects on adjusted special items or not considered items
CAPEX	<ul style="list-style-type: none"> Capex for the Group consists of payments for intangible assets, property, plant and equipment and investment property less capitalised exploration
EBITDAX	<ul style="list-style-type: none"> Defined as revenues and other income less production and operating expenses, less production and similar taxes, less general and administrative expenses and less cost of sales midstream, adjusted for special items
Free cash flow	<ul style="list-style-type: none"> Free cash flow for the Group comprises the cash flow from operating activities less payments for intangible assets, property, plant and equipment and investment properties, less changes in financial receivables plus payments for financial acquisitions (that are not acquisitions)
Leverage	<ul style="list-style-type: none"> Net debt divided by last twelve months EBITDAX
LTIF	<ul style="list-style-type: none"> Lost time injury frequency per million work-hours
Methane Intensity	<ul style="list-style-type: none"> Calculated in accordance with OGCI (Oil and Gas Climate Initiative) methodology
Net Debt	<ul style="list-style-type: none"> Net debt consists of liabilities to banks, senior bonds, interest bearing financial liabilities from cash-pooling towards related parties and leasing liabilities less cash and cash equivalents and less interest-bearing financial receivables from cash-pooling from related parties
Production costs	<ul style="list-style-type: none"> Production costs include G&A allocation but exclude export and processing tariffs, finance items and R&D
TRIR	<ul style="list-style-type: none"> Total Recordable Incident Rate per million hours worked

NOTE:
CERTAIN NUMERICAL FIGURES AND PERCENTAGES SET OUT IN THIS PRESENTATION HAVE BEEN SUBJECT TO ROUNDING ADJUSTMENTS.