



wintershall dea

WINTERSHALL DEA

Q2 2022 RESULTS PRESENTATION

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26 July 2022

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DISCLAIMER

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Forward-Looking Statements

This document includes projections and other "forward-looking statements", which are based on expectations of the Company's management and projections about future events and financial performance as of the date of the presentation. These forward-looking statements involve a number of risks, uncertainties, and assumptions about the Company and its subsidiaries, which are beyond the control of the Company. In light of these risks, uncertainties and assumptions, actual results may not occur or may differ materially from those predicted in the forward-looking statements and from the past performance of the Company. As a result, you should not rely on these forward-looking statements. The Company accepts no obligation to update any forward-looking statements set forth herein or to adjust them to future events or developments.

If the company uses terms like "Net zero by 2030", "Net zero GHG emissions by 2030" or similar expressions they refer to the target to reduce the Scope 1 and Scope 2 greenhouse gas emissions of the upstream activities (operated and non-operated at equity basis) to net zero by 2030.

Non GAAP and Non IFRS Financial Measures

This document contains certain non GAAP and non IFRS measures and ratios, including for example EBITDAX, net debt, net working capital, coverage ratios and EBITDAX per boe that are not required by, or presented in accordance with, any GAAP or IFRS.

These non GAAP and non IFRS measures and ratios may not be comparable to similarly titled measures used by other companies and have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our operating results as reported under IFRS or any GAAP. The Company's management uses these measures to measure operating performance and liquidity as a basis for strategic planning and forecasting, as well as monitoring certain aspects of our operating cash flow and liquidity. Non GAAP and non IFRS measures and ratios such as EBITDAX, coverage ratios and EBITDAX per boe are not measurements of the Company's performance or liquidity under IFRS and should not be considered as alternatives to operating profit, profit for the year, capital expenditure or any other performance measures derived in accordance with IFRS or any GAAP or as alternatives to cash flow from operating, investing or financing activities.

Some of the limitations of EBITDAX are:

- They do not reflect the Company's cash expenditures or future requirements for contractual commitments
- They do not reflect changes in, or cash requirements for, our working capital needs
- They do not reflect the significant interest expense, or the cash requirements necessary, to service interest or principal payments on our debt
- Although depreciation and amortization are non cash charges, the assets being depreciated and amortized will often need to be replaced in the future and EBITDAX does not reflect any cash requirements that would be required to make such replacements; and
- They do not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations

Because of these limitations, EBITDAX should not be considered as measures of discretionary cash available to us to invest in the growth of our business or as measures of cash that will be available to us to meet our obligations.



Q2 2022 REVIEW

01



KEY MESSAGES



OPERATIONAL PERFORMANCE

- Quarterly production **623,000** boe/d;
- Nova **first oil expected in early Q3**;
- Njord and Dvalin on track, **expected first production in Q4 2022**;
- Two nearfield discoveries in the Gjøa and Skarv area with **30-50 mmboe** and **25-80 mmboe of resources** respectively.

FINANCIAL HIGHLIGHTS

- EBITDAX of **€1.8 billion**, (H1 €3.7 billion);
- Adjusted net income of **€0.6 billion**, (H1 €1.3 billion);
- Free cash flow of **€1.0 billion**, (H1 €2.0 billion);
- Net debt reduced to **-€0.1 billion**, leverage at **-0.0x**;
- Strong cash position of **€4.5 billion** (thereof ~€1.6 billion in Russia);
- ~€100 million of 2023 Notes repurchased and cancelled.

OTHER DEVELOPMENTS

- Moody's **Baa2 rating with stable outlook** confirmed;
- **Brage disposition** (expected closing in Q4, subject to authority approvals);
- Increased share in **Reggane Nord gas project** in Algeria (subject to authority approvals);
- Joined the international initiative '**Aiming for Zero Methane Emissions**';
- Refined **Carbon Management and Hydrogen** strategy; targeting to build a business capable of abating 20-30 million tons pa of CO₂ by 2040.

CARBON MANAGEMENT & HYDROGEN STRATEGY

E&P

- Reducing Scope 1 & Scope 2 greenhouse gas emissions of our upstream activities to net zero by 2030¹
- Maintaining a gas weighted portfolio
- Reducing methane emission intensity to below 0.1% by 2025
- Maintaining no routine flaring commitment

CM&H

- Building up a business abating 20-30 million tons pa of CO₂ by 2040
- Wintershall Dea to engage in both, CCS and low-carbon H₂, starting in NW Europe
- Pipeline of 17 CM&H projects in various stages of maturity
- Phased investments directed at maturing a wide range of early-stage opportunities



Our competencies, assets and regional knowledge provide...



... for CCS and natural gas-based Hydrogen solutions

A STRONG FOUNDATION

¹ | OPERATED AND NON-OPERATED AT EQUITY SHARE BASIS, WITH AN INTERMEDIARY TARGET OF -25% NET REDUCTION BY 2025 (BASED ON 2020)

FINANCIAL AND OPERATIONAL RESULTS

02



Q2 2022 RESULTS PRESENTATION

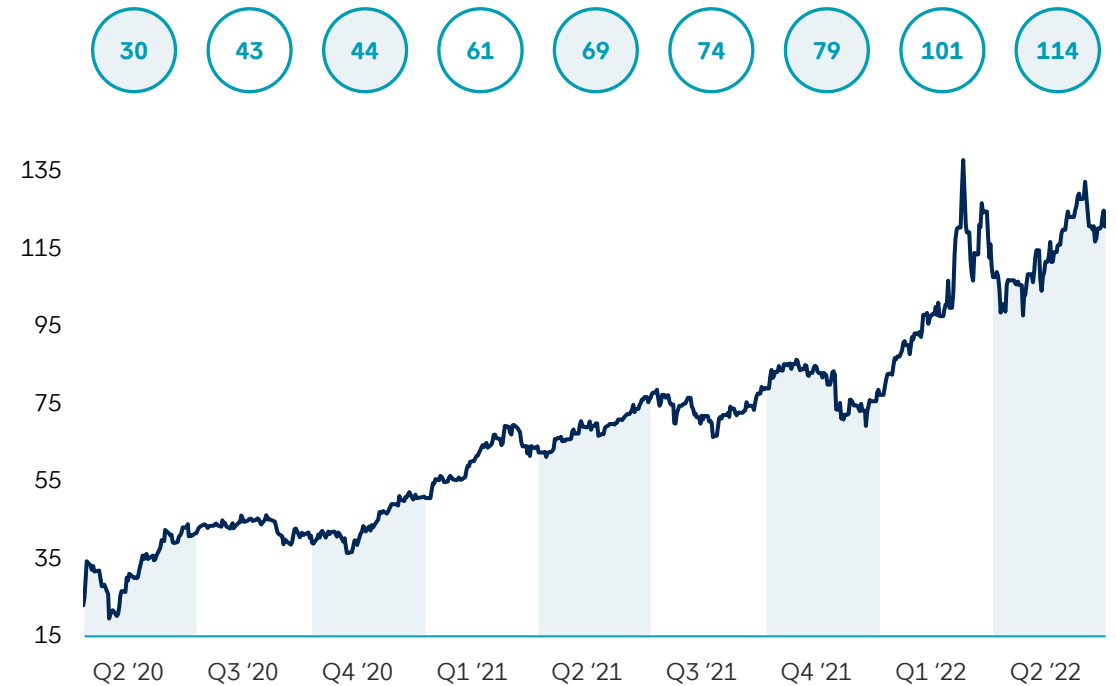
GAS AND OIL PRICE DEVELOPMENT

TTF PRICE DEVELOPMENT (\$/MSCF)



SOURCE: HEREN/ARGUS; FX CONVERSION ACCORDING TO ECB

BRENT PRICE DEVELOPMENT (\$/BBL)



SOURCE: PLATTS

Q2 2022 PERFORMANCE SUMMARY

HEALTH AND SAFETY

2.88 **TRIR¹**
Q2 2021: 2.74

0.60 **LTIR¹**
Q2 2021: 0.60

OPERATIONAL

YoY

623 **PRODUCTION²**
mboe/d
Q1 2022: 669 mboe/d
Q2 2021: 613 mboe/d



4.1 **PRODUCTION COSTS**
€ per boe
Q1 2022: €4.3/boe
Q2 2021: €3.9/boe



214 **CAPEX³**
€ million
Q1 2022: €208 million
Q2 2021: €223 million



FINANCIAL

YoY

1,828 **EBITDAX**
€ million
Q1 2022: €1,839 million
Q2 2021: €636 million



608 **ADJ. NET INCOME**
€ million
Q1 2022: €669 million
Q2 2021: €168 million



1,019 **FREE CASH FLOW**
€ million
Q1 2022: €1,022 million
Q2 2021: €398 million



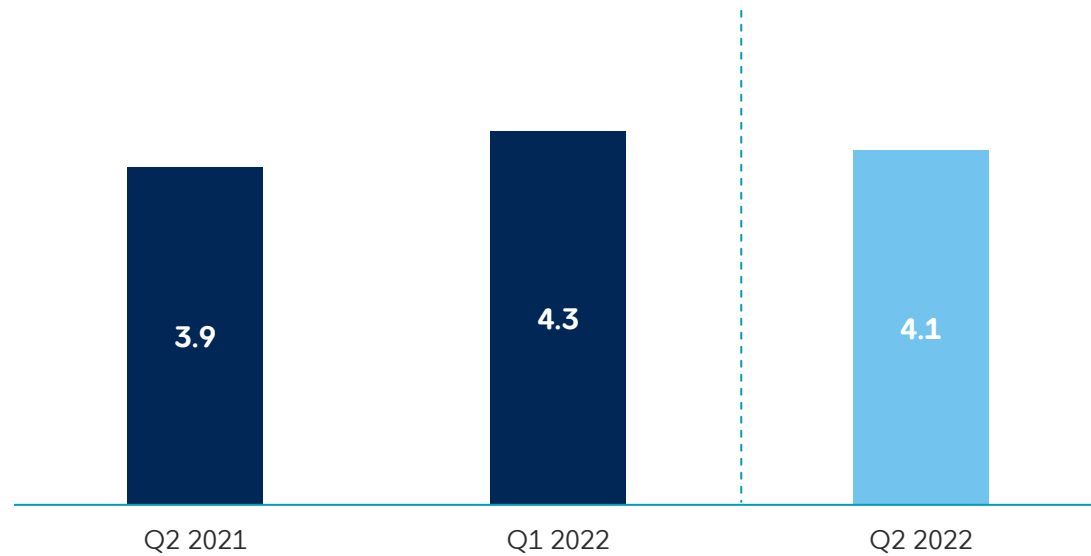
1 | BASED ON THE LAST 12 MONTHS PER MILLION HOURS WORKED

2 | ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES, EXCLUDING LIBYA ON-SHORE PRODUCTION

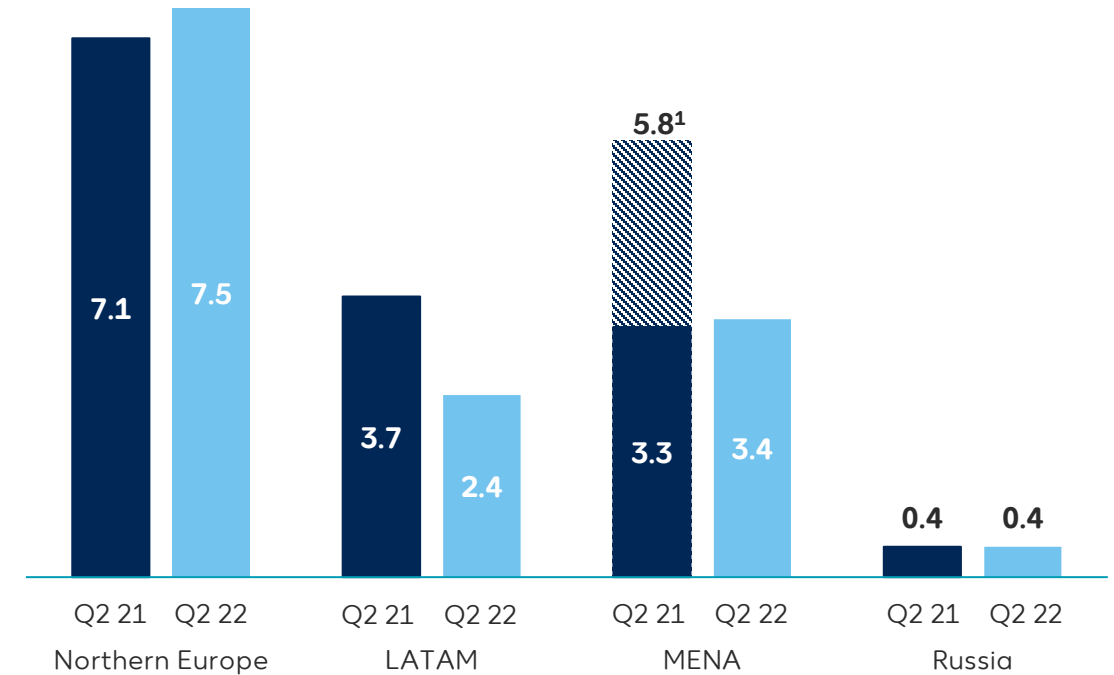
3 | EXCLUDING CAPITALIZED EXPLORATION AND ACQUISITIONS

PRODUCTION COSTS

PRODUCTION COSTS EVOLUTION (€/BOE)



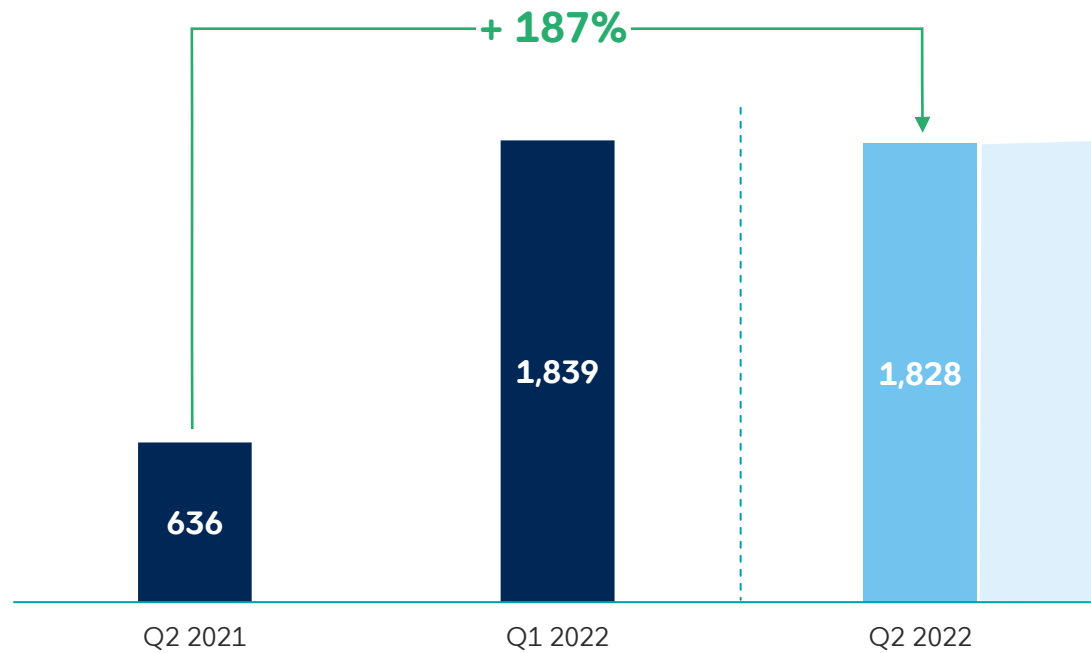
PRODUCTION COSTS PER REGION (€/BOE)



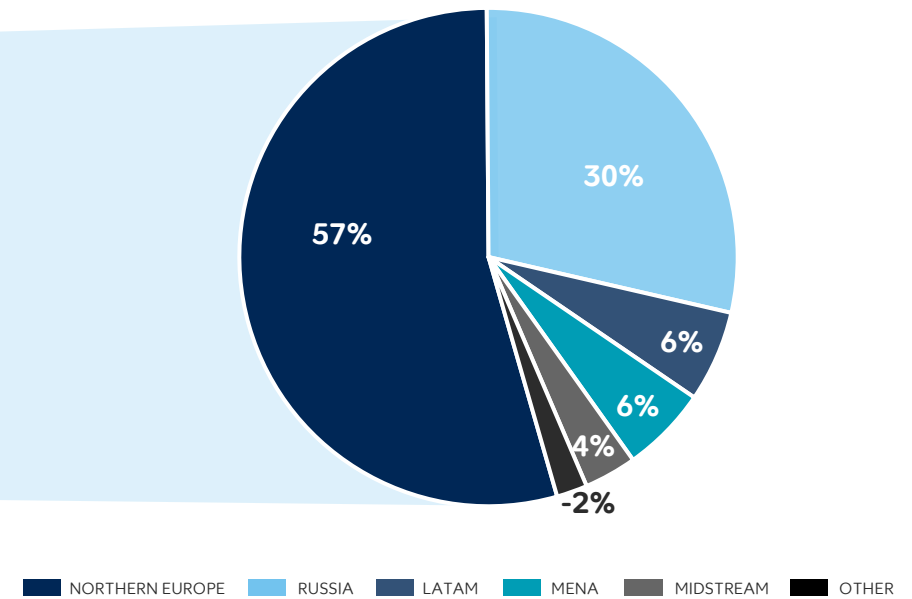
1 | EXCLUDING ONE-OFF EFFECT IN Q2 2021

FINANCIAL PERFORMANCE

EBITDAX (€ MILLION)



EBITDAX SEGMENT BREAKDOWN¹ (%)



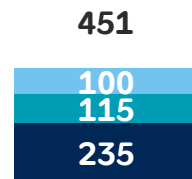
1 | PERCENTAGES MAY NOT SUM UP TO ONE HUNDRED DUE TO ROUNDING

Q2 SOURCES AND USES OF CASH

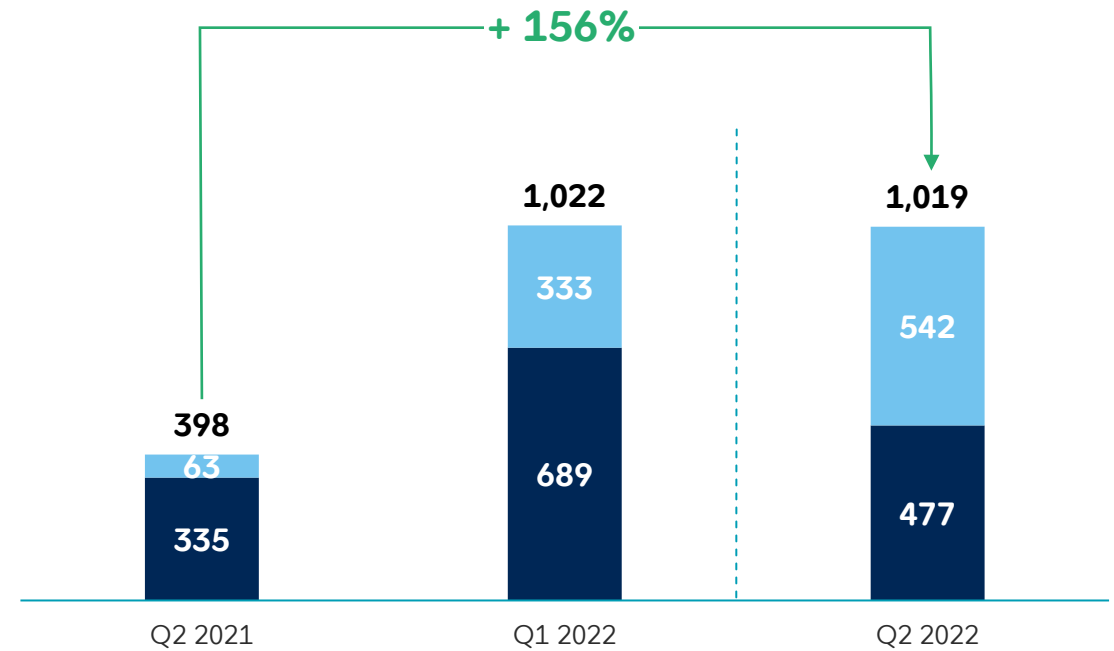
SOURCES (€ MILLION)



USES (€ MILLION)



FREE CASH FLOW (€ MILLION)



OTHER PROCEEDS ¹
 FX EFFECTS IN CASH AND CASH EQUIVALENTS
 CASH FLOW FROM OPERATING ACTIVITIES

DEBT REPAYMENT ²
 DIVIDEND / OTHER ³
 TOTAL CAPEX ⁴

RoW RUSSIA

1 | INCLUDING FINANCIAL RECEIVABLES, PROCEEDS FROM THE DISPOSAL OF NON-CURRENT ASSETS/DIVESTITURES

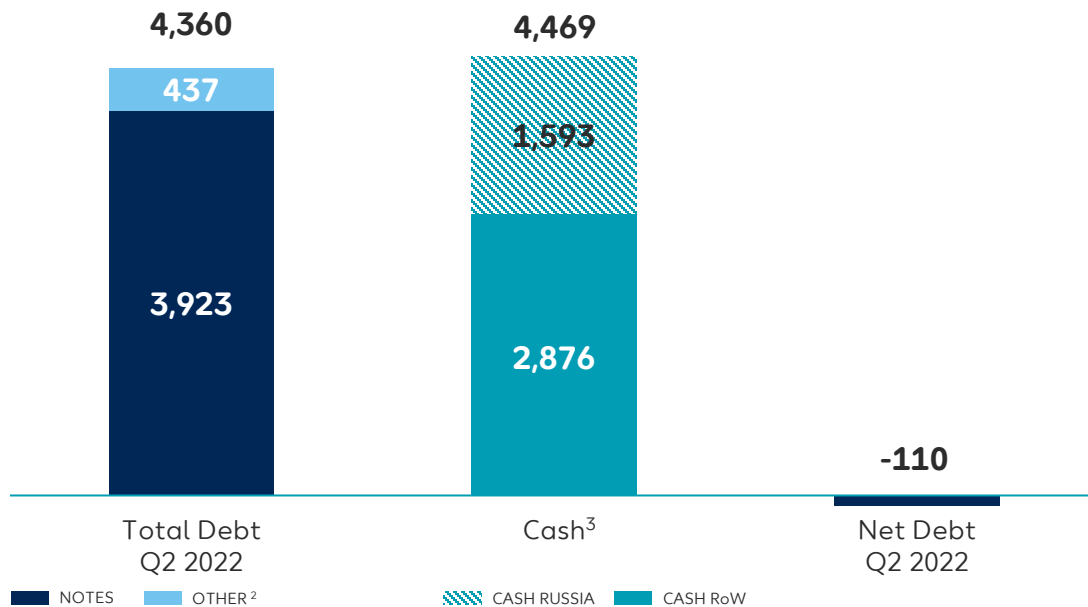
2 | INCLUDING PARTIAL REPURCHASE AND CANCELLATION OF 0.452 PER CENT NOTES DUE 2023 AND REPAYMENT OF DEBT TO BANKS

3 | INCLUDING PAYMENTS FOR ACQUISITIONS, REPAYMENT OF LEASE LIABILITIES, CHANGES IN FINANCIAL RECEIVABLES / LIABILITIES FROM CASH POOLING AND OTHER CASH FLOW FROM INVESTING ACTIVITIES

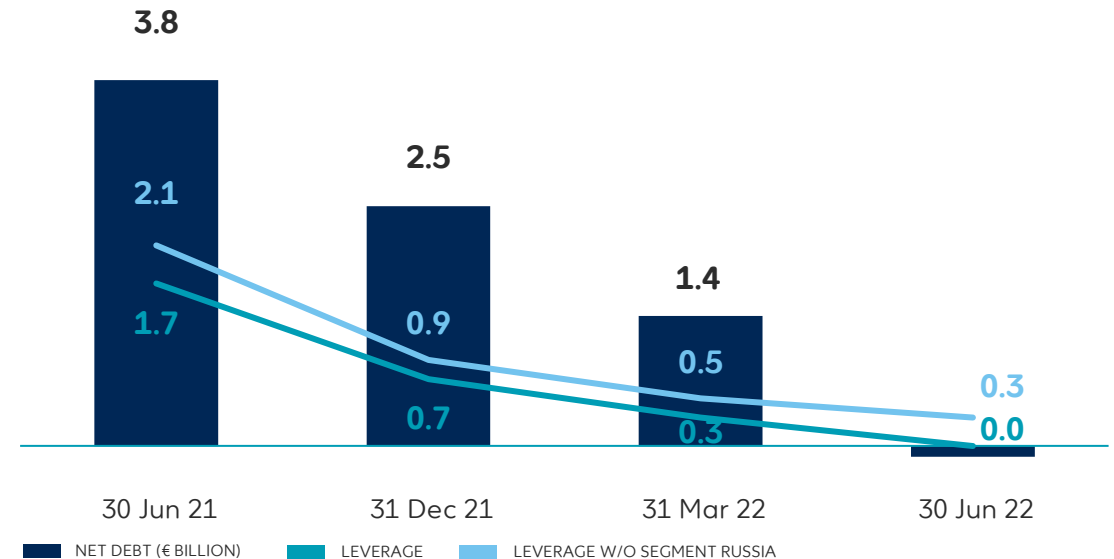
4 | INCLUDING CAPITALISED EXPLORATION

ROBUST BALANCE SHEET

NET DEBT (€ MILLION)



LEVERAGE EVOLUTION¹ (x)






1 | ACCORDING TO IFRS, NET DEBT DIVIDED BY LAST TWELVE MONTHS EBITDAX
 2 | LIABILITIES FROM CASHPOOLING AND LEASE LIABILITIES
 3 | INCLUDING CASH EQUIVALENTS AND FINANCIAL RECEIVABLES FROM CASH POOLING

OUTLOOK

03



GUIDANCE

	2022 GUIDANCE (original)	H1 2022 (actuals)	2022 GUIDANCE
Production¹	610 – 630 mboe/d	646 mboe/d	620 – 640 mboe/d 
Capex	€1,000 – 1,100 million	€422 million	Unchanged 
Exploration Expenditures	€200 – 250 million	€67 million	Unchanged 

¹ | ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES, EXCLUDING LIBYA ONSHORE PRODUCTION

APPENDIX

04



Q2 2022 RESULTS PRESENTATION

RESULTS SUMMARY

	Unit	Q2 2022	Excl. Russia	Q2 2021	Q1 2022	
Environment	Production¹	mboe/d	623	314	613	669
	Brent	\$/boe	114	114	69	101
	Gas TTF	\$/mscf	29.8	29.8	8.8	31.5
Financial Results	EBITDAX	€ million	1,828	1,282	636	1,839
	Operating Cash Flow	€ million	1,257	711	665	1,245
	Capex²	€ million	214	211	223	208
	Free Cash Flow	€ million	1,019	477	398	1,022
	Adjusted Net Income	€ million	608	156	168	669
Balance Sheet			30.06.2022		30.06.2021	31.03.2022
	Net Debt	€ million	-110	1,483	3,826	1,360
	Leverage Ratio (LTM)	x	0.0	0.3	1.7	0.3
	Cash³	€ million	4,469	2,876	756	3,091

1 | ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES, EXCLUDING LIBYA ONSHORE PRODUCTION

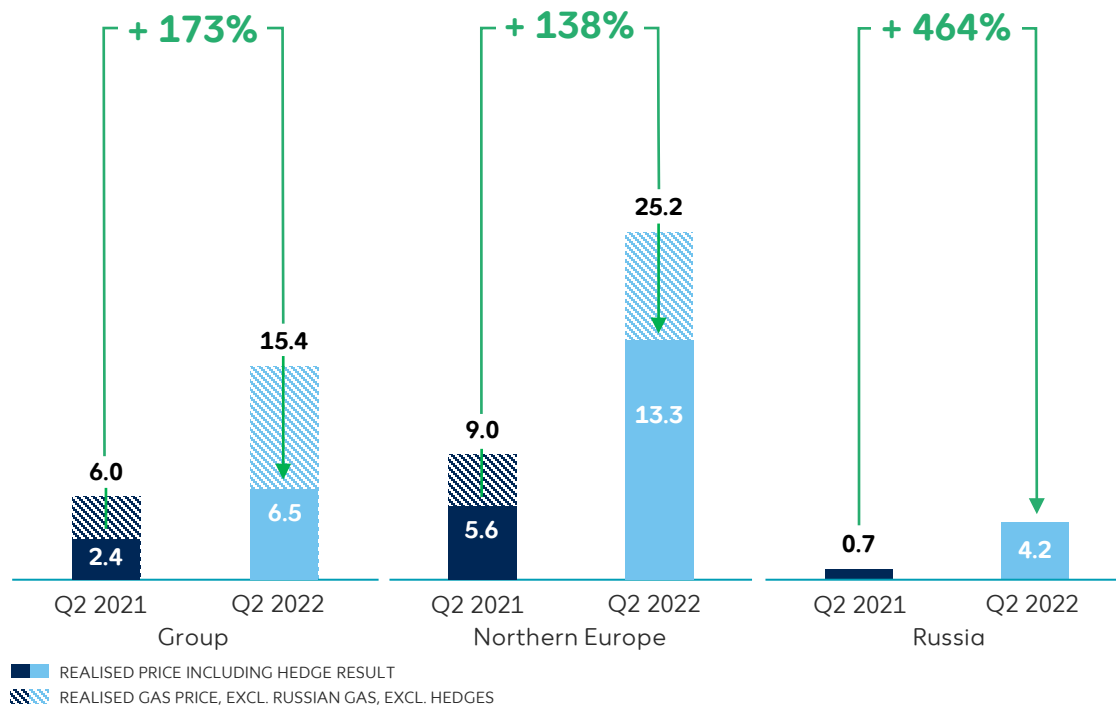
2 | EXCLUDING CAPITALISED EXPLORATION AND ACQUISITION

3 | INCLUDING CASH EQUIVALENTS AND FINANCIAL RECEIVABLES FROM CASH POOLING

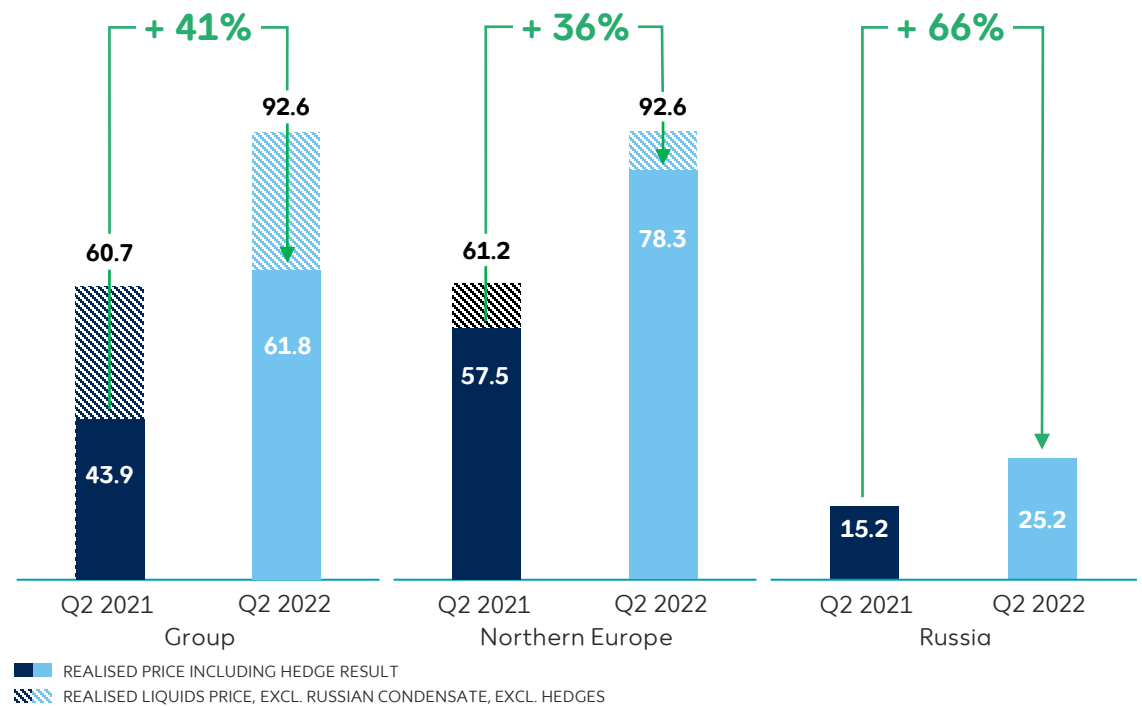
Q2 2022 RESULTS PRESENTATION

REALISATIONS

GAS (\$/MSCF)



LIQUIDS (\$/BBL)



2022 SENSITIVITIES

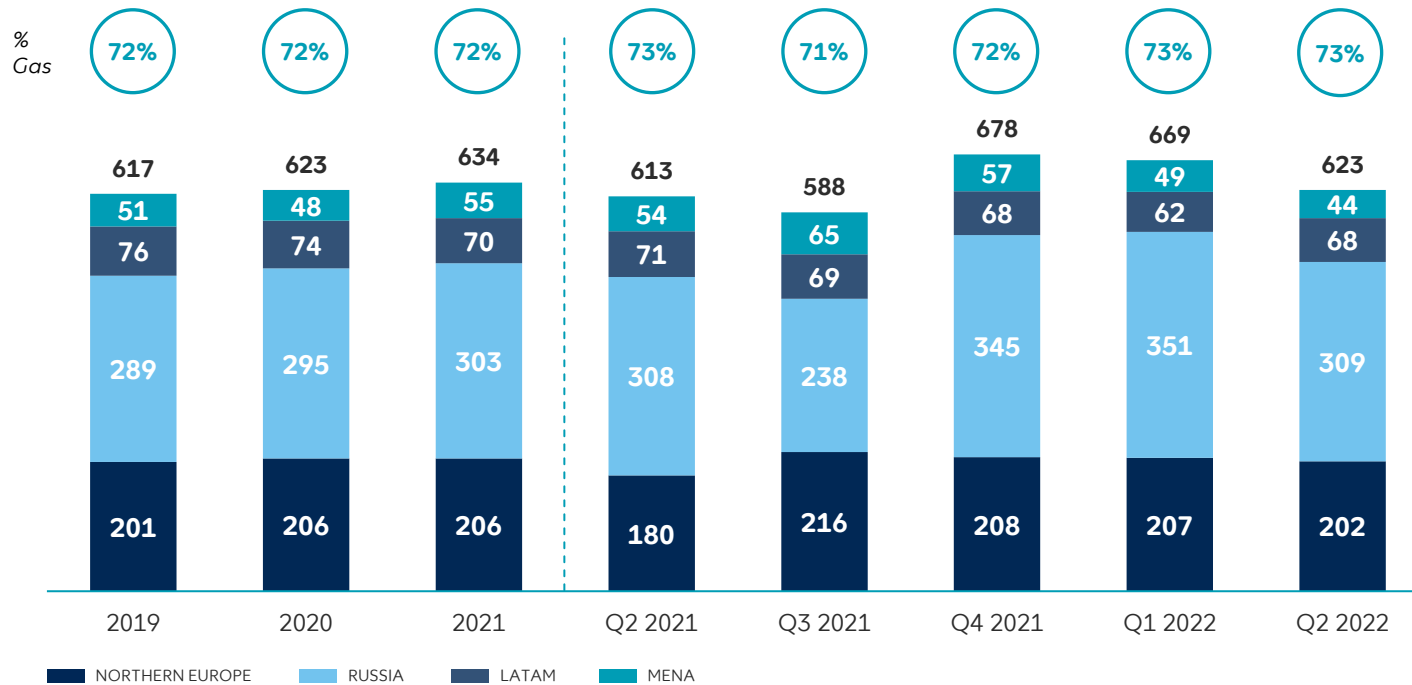
	EBITDAX	FCF
+/- \$5/bbl Brent	+/- ~€70 million	+/- ~€65 million
+/- \$1/mmbtu TTF/NBP	+/- ~€45 million	+/- ~€45 million

Sensitivity applies only to the Brent and European gas excluding all domestic contract-based portfolio, such as Russia, Argentina, Egypt for the remainder of the year, i.e. July - December

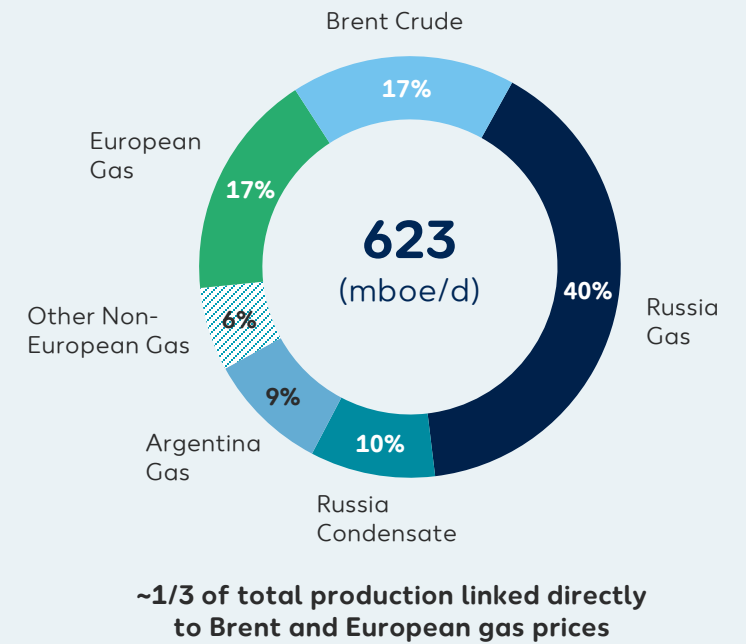
Q2 2022 RESULTS PRESENTATION

PRODUCTION

PRODUCTION¹ (WI, MBOE/D)



Q2 2022 PRODUCTION¹ COMPOSITION



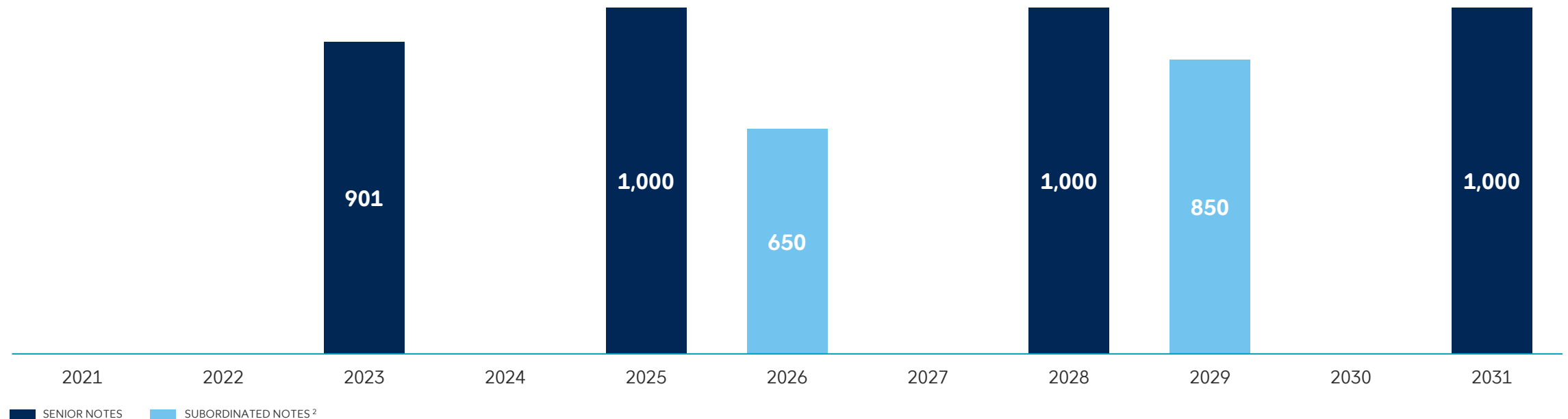
1 | ON A WORKING INTEREST BASIS, INCLUDING PROPORTIONAL PRODUCTION FROM AT EQUITY ACCOUNTED COMPANIES, EXCLUDING LIBYA ONSHORE PRODUCTION

COMMODITY HEDGING (AS OF 30 JUN 2022)

		2022	2023	2024	2025
Total	Total Volumes, mboe/d (Change since 31 Mar 2022)	75	80 (+9)	46 (+7)	3 (+2)
	Gas				
	Volume, mmscf/d	316	352	201	14
	Price, \$/mscf	5.8	8.1	9.3	15.3
Oil	Volume, mbb/d	21	19	11	1
	Price, \$/bbl	58	66	68	79

DEBT MATURITY PROFILE

€ MILLION¹



1 | FACE VALUES
2 | SUBORDINATED NOTES SHOWN UNTIL FIRST CALL DATE

Q2 2022 RESULTS PRESENTATION

DEFINITIONS

1P reserves	Quantities of petroleum that can be estimated with reasonable certainty (at least 90 per cent) to be commercially recoverable (proved reserves)
2P reserves	1P reserves plus reserves that are deemed probable (at least 50 per cent likely) to be commercially recoverable (probable reserves)
Adjusted Net Income	Defined as EBITDAX less depreciation and amortisation, less exploration expenses, plus financial income, less financial expenses and less income taxes, adjusted for special items as well as tax effects on adjusted special items or disregarded items
CAPEX	Capex for the Group consists of payments for intangible assets, property, plant and equipment and investment property less capitalised exploration
EBITDAX	Defined as revenues and other income less production and operating expenses, less production and similar taxes, less general and administrative expenses and adjusted for special items
Free cash flow	Free cash flow for the Group comprises cash flow from operating activities and cash flow from investing activities but excludes payments for acquisitions and proceeds from the disposal of non-current assets/divestures, as shown in the Group's consolidated statement of cash flows
Leverage	Net debt divided by last twelve months EBITDAX
LTIR	Lost time injury rate per million hours worked (Renamed from lost time injury frequency - LTIF)
Net Debt	Net debt consists of liabilities to banks, senior bonds, interest-bearing financial liabilities from cash-pooling towards related parties and leasing liabilities less cash and cash equivalents and less interest-bearing financial receivables from cash-pooling from related parties
Production costs	Production costs include G&A allocation but exclude export and processing tariffs, finance items and R&D
TRIR	Total Recordable Incident Rate per million hours worked

NOTE: CERTAIN NUMERICAL FIGURES AND PERCENTAGES SET OUT IN THIS PRESENTATION HAVE BEEN SUBJECT TO ROUNDING ADJUSTMENTS.